## SmartPM

### **CASE STUDY**

# NATIONAL INSURANCE CARRIER

#### THE CHALLENGE

A National Insurance Carrier was looking for a solution that would help them review and respond to an \$18M Damages for Delay Claim submitted by a Large GC on a \$350M Multi-use facility development project. The GC had alleged that the delays were caused by a poor Design. The insurance company needed a way to accurately determine which activities caused the delay, who was responsible, and what could be done to make things right.



#### **ABOUT INSURANCE DELAY CLAIMS**

To investigate a claim, loss adjusters will review the project schedule and seek to determine the causes of delay and the parties responsible.

Delay Start Up claims are convoluted, because insurers have to establish:

- That the project has in fact been delayed (by a damage event);
- The financial impact of that delay;
- The extent to which the delay can be attributed to a physical damage event or events
  covered by the policy, and the extent to which it has been caused by other factors not covered by the policy.

#### THE SMART SOLUTION

After researching several options, SmartPM™ was selected to help with mediation. SmartPM™ was utilized to perform a separate analysis in tandem with and in addition to an analysis performed by a multi-national construction consultant. The SmartPM™ system was able to analyze 50% more schedules than the consulting firm, in addition to running several "what if" scenarios - all in a single day. Meanwhile, the consulting firm required more than two months to perform the same analysis.

# **SmartPM**<sup>™</sup>



#### THE SMART OUTCOME

According to the insurance company, the team was much more confident in the analytics provided by the SmartPM™ system than those provided by the consultant.

The SmartPM<sup>™</sup> findings ended up being exactly the same as those of the consulting firm, but for 1/6 the price of the Consultants – and all in a day's work.

#### ABOUT SMARTPM™

SmartPM<sup>™</sup> is a full-cycle project-based, analytics solution, which provides owners with a 360-degree-view of every project within their portfolio. At its core, SmartPM<sup>™</sup> leverages the powerful data contained in construction project schedules as the foundation to managing cost & schedule risk, calculating delays & cost overruns, and predicting & addressing future risk issues.

SmartPM™ was founded by Construction Industry Professionals who saw the need to solve a chronic problem in the construction industry; too many projects suffer from delays & budget overruns and often end in dispute. After years of R&D, case studies, customer interaction and testing, the SmartPM™ team developed an automated project controls technology that gives owners/investors a level of control they've never had before. The SmartPM™ system is proving its worth over and over on commercial construction projects of all types and sizes.







