



Energy Plaza | Topeka, Kansas

SmartPM™

CASE STUDY



SmartPM Technologies, Inc.

MCP Group Finishes Projects 6+ Weeks Early Using SmartPM's Automated Project Controls.



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“ SmartPM saved us money, improved scheduling, and helped us keep clients happy. ”

Pat Tolin
CEO | MCP Group



\$2M+
Savings
per year

“Our goal is to finish on time. SmartPM helped us reach our goals. Instead of being 2 months behind schedule, now we’re 2 months ahead of schedule.”

CHALLENGE

As MCP was growing and handling more complex projects, it was becoming more and more difficult for Pat and his team to complete projects on time. Schedule Delays were becoming increasingly more common, especially in multi-family development projects. According to Pat, there was simply no way to get completed schedules on time. In fact, he says that these projects were so complicated that “it would take a full-time job just to analyze 15-20 schedules.”

His schedulers and staff were too optimistic and underestimated the complexity of their projects. They were simply unable to set realistic task durations. “When you’re two months late on a project,” says Pat, “it’s a huge hit to the bottom line.”

Pat needed a way to continue to grow his business without sacrificing schedule quality and deadlines.

SOLUTION

Enter SmartPM’s Automated Project Controls Platform. Pat heard about SmartPM’s analytics software from his network of industry professionals. After watching a demo of the analytics dashboard, he was impressed and quickly subscribed.

Not only did Pat learn that SmartPM’s schedule analytics software is intuitive and easy to use, but also its customer support is exceptional. MCP received a dedicated customer account representative who met with Pat weekly, answering questions, guiding him, and resolving any issues he encountered. For Pat, his collaboration with SmartPM feels like a true partnership.

Pat also quickly discovered how indispensable SmartPM’s Project Controls Platform would become to his team. According to

Pat, every Monday his leadership team looks at his SmartPM’s dashboard to quickly learn each project schedule’s “quality,” compression and plan versus actual or overall performance: “SmartPM has changed our scheduling culture. We’re now very focused on the quality and accuracy of the current schedule, and each PM schedule now has to be a Grade B or better.”

Beyond the ease of use and value of SmartPM, Pat is most appreciative that SmartPM continues to maintain an affordable price structure: “You get incredible value at this price point. Amazing ROI. We have saved up to \$150,000 on a project that was completed six weeks early.”

RESULTS

MCP Group has saved up to \$150K on projects and received 66x ROI on investment by implementing SmartPM’s schedule analytics software.

What’s more, MCP Group hasn’t missed a project completion deadline since it began implementing SmartPM analytics. Now they are frequently completing projects early: “Our goal is to finish on time. SmartPM helped us reach our goals. Instead of being two months behind schedule, now we’re two months ahead of schedule.”

Additionally, Pat has lower stress levels across the board (especially at the PM level in his company) and an overall reduction in disputes and claims.

Pat stated, “It’s difficult to have disputes when tasks and projects are done on time or early.”

For Pat, one of the most unexpected benefits of using SmartPM was the acceleration of the company’s digital transformation. In Pat’s view, construction companies are historically behind the technology curve. But unlike other construction firms, MCP Group wants to stay ahead of the curve to keep their competitive advantage. “SmartPM allows us to stay ahead of technology and on the cutting edge.”

Overall, Pat wouldn’t hesitate to recommend SmartPM: “SmartPM saved us money, improved scheduling, and helped us keep clients happy.”

Gain Visibility into Your Schedule with SmartPM

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